

Starting Small Scale Food Processing Enterprises in Millets value chain for women and youth

Day 1 Arrivals and Check Ins

Monday Day 2 Inaugural Day

9:00 AM	9:30 AM	Registration	
9:30 AM	9:35 AM	Welcome Address	
9:35 AM	9:45 AM	Inaugural Address	
9:45 AM	9:55 AM	Program Overview	
9:55 AM	10:20 AM	Participants Introduction/Ice Breaking	
10:20 AM	10:30 AM	Vote of Thanks	
10:30 AM	11:00 AM	Group Photograph and Tea	
11:00 AM	11:30 AM	Training Needs Assessment	
11:30 AM	12:30 PM	Field Visit and Sat Tour	
12:30 PM	1:00 PM	Visit to AIP and Pilot Processing Unit	
1:00 PM	2:00 PM	Lunch Break	
2:00 PM	3:00 PM	Food Processing Industry- Global Trends and Opportunities	Dr. Saikat Datta Mazumdar, COO Nutriplus Knowledge Program, Agribusiness and Innovation Platform,ICRISAT
3:00 PM	3:30 PM	Tea Break	
3:30 PM	4:30 PM	Identification of entrepreneurial opportunities in food processing industry	Mr. Purushotham Rudraraju, Maager Agribusiness, Agribusiness and Innovation Platform, ICRISAT

Tuesday Day 3			Resource Persons
9:00 AM	10:30 AM	Role of Business Incubators for Small Scale Food Enterprises Development	Mr. Srinivas Bollam, Manager Incubator, Agribusiness and Innovation Platform, ICRISAT
10:30 AM	11:00 AM	Tea Break	
11:00 AM	12:30 PM	Food Product Innovations and New Product Development	Ms. Priyanka Durgala, Scientific Officer, Agribusiness and Innovation Platform, ICRISAT
12:30 PM	1:30 PM	Lunch Break	
1:30 PM	3:00 PM	Millets Value chain: Opportunities and Challenges	Mr. Purushotham Rudraraju, Maager Agribusiness, Agribusiness and Innovation Platform, ICRISAT
3:00 PM	3:30 PM	Tea Break	
3:30 PM	4:30 PM	Post-Harvest Management of Millets	Ms. Priyanka Durgala, Scientific Officer, Agribusiness and Innovation Platform, ICRISAT

Wednesday Day 4			Resource Persons
9:00 AM	10:30 AM	Primary Processing of Millets	Ms. Priyanka Durgala, Scientific Officer, Agribusiness and Innovation Platform, ICRISAT
10:30 AM	11:00 AM	Tea Break	

11:00 AM	12:30 PM	Secondary Products Development	Ms. Priyanka Durgala, Scientific Officer, Agribusiness and Innovation Platform, ICRISAT
12:30 PM	1:30 PM	Lunch Break	
1:30 PM	3:00 PM	Demonstration of Primary Processing	Ms. Priyanka Durgala, Scientific Officer, Agribusiness and Innovation Platform, ICRISAT
3:00 PM	3:30 PM	Tea Break	
3:30 PM	4:30 PM	Demonstration of Secondary Processing Products	Ms. Priyanka Durgala, Scientific Officer, Agribusiness and Innovation Platform, ICRISAT

Thursday Day 5			Resource Persons
9:00 AM	10:30 AM	Value Chain Analysis to Business Models	Mr. Purushotham Rudraraju, Maager Agribusiness, Agribusiness and Innovation Platform, ICRISAT
10:30 AM	11:00 AM	Tea Break	
11:00 AM	12:30 PM	Business Model Canvas (BMC) to Business Plan Development(BPD)	Mr. Purushotham Rudraraju, Maager Agribusiness, Agribusiness and Innovation Platform, ICRISAT
12:30 PM	1:30 PM	Lunch Break	

1:30 PM	3:00 PM	Marketing Aspects of a Business Plan	Mr. PVGK Murthy, Ingrain Technologies
3:00 PM	3:30 PM	Tea Break	
3:30 PM	4:30 PM	Financial Aspects of a Business Plan	Gopalkrishna Ayitham, Financial Consultant

Friday Day 6			Resource Persons
9:00 AM	10:30 AM	Business Model Canvas and Value Proposition	Gopalkrishna Ayitham, Financial Consultant
10:30 AM	11:00 AM	Tea Break	
11:00 AM	12:30 PM	Business Plan Development for Small Scale Food Processing Enterprises	Gopalkrishna Ayitham, Financial Consultant
12:30 PM	1:30 PM	Lunch Break	
1:30 PM	3:00 PM	Business Plan Development Practice	Mr. Purushotham Rudraraju, Maager Agribusiness, Agribusiness and Innovation Platform, ICRISAT
3:00 PM	3:30 PM	Tea Break	
3:30 PM	4:30 PM	Business Plan Development Practice and Task Assignment to Teams	Mr. Purushotham Rudraraju, Maager Agribusiness, Agribusiness and Innovation Platform, ICRISAT

Saturday Day 7 Rest Day			
Sunday Day 8 Rest Day			

Monday Day 9			Resource Persons
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9:00 AM	10:30 AM	Production Planning and Managing Operations for a Small Scale Food Processing Enterprise	Mr. PVGK Murthy, Ingrain Technologies
10:30 AM	11:00 AM	Tea Break	
11:00 AM	12:30 PM	Production Planning and Managing Operations for a Small Scale Food Processing Enterprise	Mr. PVGK Murthy, Ingrain Technologies
12:30 PM	1:30 PM	Lunch Break	
1:30 PM	3:00 PM	Demand Forecasting and Inventory Management	Mr. PVGK Murthy, Ingrain Technologies
3:00 PM	3:30 PM	Tea Break	
3:30 PM	4:30 PM	Storage and Warehouse Management	Mr. PVGK Murthy, Ingrain Technologies

Tuesday Day 10			Resource Persons
9:00 AM	10:30 AM	Planning and Managing Finances for a Small Scale Food Processing Enterprise	Mr. KPS Sastry, Financial Consultant
10:30 AM	11:00 AM	Tea Break	
11:00 AM	12:30 PM	Planning and Managing Finances for a Small Scale Food Processing Enterprise	Mr. KPS Sastry, Financial Consultant
12:30 PM	1:30 PM	Lunch Break	
1:30 PM	3:00 PM	Book Keeping and Accounting Practice	Mr. KPS Sastry, Financial Consultant
3:00 PM	3:30 PM	Tea Break	
3:30 PM	4:30 PM	Book Keeping and Accounting Practice	Mr. KPS Sastry, Financial Consultant

Wednesday Day 11			Resource Persons
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9:00 AM	10:30 AM	Planning Human Resource for a Small Scale Food Processing Enterprise	G. R Reddy, Husys Consultants
10:30 AM	11:00 AM	Tea Break	
11:00 AM	12:30 PM	Planning Human Resource for a Small Scale Food Processing Enterprise	G. R Reddy, Husys Consultants
12:30 PM	1:30 PM	Lunch Break	
1:30 PM	3:00 PM	Market Aspects of a Small Scale Food Processing Enterprise	Dr. Venugopal, Faculty ICFAI Business School
3:00 PM	3:30 PM	Tea Break	
3:30 PM	4:30 PM	Market Aspects of a Small Scale Food Processing Enterprise	Dr. Venugopal, Faculty ICFAI Business School

Thursday Day 12			Resource Persons
9:00 AM	10:30 AM	Managing Food Safety and Quality in a Small Scale Food Processing Enterprise	Mr. Ajay Akula, Food Safety Consultant
10:30 AM	11:00 AM	Tea Break	
11:00 AM	12:30 PM	Managing Food Safety and Quality in a Small Scale Food Processing Enterprise	Mr. Ajay Akula, Food Safety Consultant
12:30 PM	1:30 PM	Lunch Break	
1:30 PM	3:00 PM	Primary Processing Equipment for Millets	Ms. Pavan Kumar, Best Engineering Technologies
3:00 PM	3:30 PM	Tea Break	
3:30 PM	4:30 PM	Secondary Processing Equipment for Millets	Ms. Pavan Kumar, Best Engineering Technologies

Friday Day 13			Resource Persons
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9:00 AM	10:30 AM	Effective Communication and Negotiation Skills	Mr. Vara Prasad
10:30 AM	11:00 AM	Tea Break	
11:00 AM	12:30 PM	Team Building	Mr. Vara Prasad
12:30 PM	1:30 PM	Lunch Break	
1:30 PM	3:00 PM	Entrepreneurial Journeys	
3:00 PM	3:30 PM	Tea Break	
3:30 PM	4:30 PM	Entrepreneurial Journeys	

Saturday Day 14 Rest Day			
Sunday Day 15 Rest Day			

Monday/ Tuesday/ Wednesday Day 16/17/18			
9:00 AM	4:30 AM	Field visit to Small scale Millet Processing Enterprise	
9:00 AM	4:30 AM	Field visit to Small scale Millet Processing Enterprise	
9:00 AM	4:30 AM	Field visit to Small scale Millet Processing Enterprise	

Thursday Day 19			Resource Persons
9:00 AM	10:30 AM	Design Guidelines of a Small Scale Food Processing Enterprise	Dr. Poshadri Achina, Associate Professor, PJTSAU
10:30 AM	11:00 AM	Tea Break	
11:00 AM	12:30 PM	Managing Food Safety and Quality in a Small Scale Food Processing Enterprise	Dr. Poshadri Achina, Associate Professor, PJTSAU

12:30 PM	1:30 PM	Lunch Break	
1:30 PM	3:00 PM	Hygiene and Quality Control Aspects of Food Processing Enterprise	Ms. Priyanka Durgala, Scientific Officer, Agribusiness and Innovation Platform, ICRISAT
3:00 PM	3:30 PM	Tea Break	
3:30 PM	4:30 PM	Gender Aspects for Inclusive Business Model	Ms. Kavitha

Friday Day 20			Resource Persons
9:00 AM	12:30 PM	Business Pitch Presentation by Participants	
10:30 AM	11:00 AM	Tea Break	
12:30 PM	1:30 PM	Lunch Break	
1:30 PM	3:00 PM	Valedictory	
3:00 PM	3:30 PM	Tea Break	
3:30 PM	4:30 PM	Closing	
Saturday Day 21 Check Outs and Departures			